



Salesforce Cloud Computing...



Basic of Cloud Computing

- SAAS
- PAAS
- IAAS
- Different Cloud Service Providers

SALESFORCE CLOUD CONFIGURATION

Salesforce Architecture

- Introduction of MVC
- Features of Salesforce

Relationships

- Concepts
- Look up Relationships and its impacts
- Master detail relationship and its impacts
 - Many to Many relationship

Security Models

- Profiles and Permission Sets
- Organization Wide Defaults
- Sharing Settings

Email Templates

- Overview
- Choosing templates for multiple purpose
- Sending Emails
- Email Relays

Object and Fields

- Concepts and its relationship with traditional DBs
- Various Data types
- Tabs



Salesforce Cloud Computing...



Salesforce Point and Click Utilities

- Validation Rules
- Workflow Rules
- Process Builders
- Visual Flows
- Approval Process
- Page Layouts
- Record Type
- Layout assignments
- Detail Page Custom Links and Buttons

- Reporting Overview
- Creating First Report
 - Sorting in Reports
 - Grouping in Reports
- Creating Dashboards

Reports & Dashboard

Sales Cloud

- Opportunity Management
- Campaign and Campaign members
- Account teams / Sales Teams Opportunity Management
- Processing Leads
- Conversions etc

Service Cloud

- Overview
- Case Management
- Knowledge Management

Communities

- Concepts
 - Enabling Communities
- Customer vs Partner Community
 - Limitations and Costing
- Various Community Templates

Data Management

- Data Loader
- Import Wizard
- Use of External ID's

Visualforce Pages

- Standard vs Custom Controllers
- Pagination and standard set controllers
- Custom Controllers and extensions
- View States and Governor limits
- Significant Apex Tags and known technical glitches



Salesforce Cloud Computing...



Apex Class & Triggers

- Controllers
- Apex Triggers
- Order of Executions and Subsequent Impact
- Batch Apex
- Schedule Apex

Concepts

Limits and Usage

various Known bugs and Workarounds

SOQL / SOSL

Lightning Components

- Overview
- Lightning vs Visualforce
- Lightning server-side Issues
- Building Lightning Component
- Lightning in Visualforce

Concepts

Best practices

Test Classes

Case Studies